

MANAGED SOLUTIONS

FOR MANAGED CARE

Summit provides best-in-class managed services for managed care companies-supercharging the mission of our partners with local, practical, and impactful solutions.



EXCEPTIONAL PEOPLE

Our team is made up of fast learners, collaborative thinkers, and decisive doers. With the right skills in the right roles, we're aligned with Summit's values and vision to consistently deliver what we call *The Summit Experience*.



MANAGED SOLUTIONS THAT DELIVER

Summit's managed solutions create lasting, measurable impact for healthcare payers. We manage the full program lifecycle—with strategy, execution, and continuous optimization—and bring deep health plan and industry expertise to all engagements.



BUILT FOR PARTNER FLEXIBILITY

Our partner-first mindset empowers us to adapt—whether you're mid-contract, scaling quickly, or facing evolving business needs. With expertise across consulting, program delivery, and staffing, we deliver the right support exactly when it's needed most.

At the heart of our work is a commitment to driving meaningful, measurable results for our partners — not just once, but over time. Through a focus on continuous improvement and data-driven strategies, we help our partners build lasting impact. Our approach ensures that progress isn't a one-time achievement, but a sustained outcome that evolves, strengthens, and endures.

Services Offered



Program Management Office

We bring a track record of success in managing large scale implementation and locally designed programs, ensuring that they are structured to deliver value and meet your unique business objectives.



Marketing Operations & Growth Strategy

We employ data-driven insights and innovative marketing techniques for effective engagement – ultimately enhancing program participation, recognition, and impact.



Member and Clinical Quality Programs

We garner strategic relationships for innovative pilots that include performance evaluation to define future product development and implementation of internal workflows.



Strategic Sourcing

Our approach to strategic sourcing includes vendor management that facilitates direct feedback and collaboration to reduce costs and improve quality and reliability.



Financial Optimization & Payments

Our team's analysis guides strategic decisions for operational programs, value-based contracts and partner agreements that result in financial optimization for healthcare.

Flexible Contract Agreements

PERFORMANCE BASED

We align compensation with outcomes and are willing to share in both the risks and rewards. Our team is committed to delivering value and getting results.

Predictable price covers each Managed Solution, with no surprises. A set cost for a defined scope and duration-offering budget clarity and execution you can count on.

FIXED-FEE ENGAGEMENT FLEXIBLE RESOURCE MODEL

Pay only for the time and expertise you need, based on clearly defined hourly rates by role. This model offers adaptability for evolving priorities, while giving you access to skilled professionals when you need them.

Key Stats



Partner Engagements since 2020



Net Promoter Score



Summit Team Members Nationwide



Federal, State, and **Commercial Contracts** since 2020

References

Summit partners with healthcare companies and organizations spanning Fortune 500s, health systems, and state/federal agencies. We are prepared to provide references from our current and past clients who have benefited from our program management and healthcare expertise.

Summit Managed Solutions LLC

Year of Incorporation: 2020 State of Incorporation: Indiana D-U-N-S Number: 117766157 CAGE Code: 8SZC4

Service Disabled Veteran Owned Small **Business (SDVOSB)**

Indiana Veteran Owned Small Business (IVOSB)

Pennsylvania Small Diverse Business

Veteran Business Enterprise (VBE)

Federally Registered NAICS:

- 541611 Administrative Management and General **Management Consulting Services**
- **541618** Other Management **Consulting Services**
- **561110** Office Administrative Services
- 561320 Temporary Help Services
- 561499 All Other Business **Support Services**
- **561990** All Other Support Services

Registered UNSPSCs:

- 8000000 Management and Business Professionals and Administrative Services
- 80100000 Management Advisory Services
- 80101500 Business and Corporate **Management Consultation Services**
- 80101600 Project Management
- 80111600 Temporary Personnel Services
- 80141600 Sales and Business Promotion Activities
- 80141612 Sales or Marketing Programs
- 80161500 Management Support Services







Past performance:

- Veterans Health Administration (VHA) Integrated Critical Staffing Program (ICSP) -
- RFP 23-72118: Risk-Based Managed Care Long Term Services and Supports (Indiana PathWays for Aging, Contract ID: 82035)
- RFP 22-68152: Risk-Based Managed Care Services for Medicaid Beneficiaries (Hoosier Healthwise and Healthy Indiana Plan Programs, Contract IDs: 69649, 69618)